Dear Friends,

Since our modest beginnings in 1969 as one of the nation’s first prenatal clinics, we have been solving tough problems. In a difficult economy, Goodwin Community Health continued to meet the increasing need for health care services in our community despite significant cuts in state and federal funding.

Through the dedication of our “mission driven” staff and generous supporters, we “do a lot with a little” to make sure every person in the communities we serve has access to health care at an affordable price.

We are excited for the year ahead. New initiatives on the horizon will allow us to meet national standards as a “patient-centered medical home” and increase access to our services for a larger Medicaid and Medicare eligible population. Our goal is to solidify our financial stability so we can continue to curb the overuse of costly emergency room visits by providing access to comprehensive preventative care.

Please join us. Interact with us on social media. Sign up for our newsletter. Make a donation before the year ends. Volunteer at an event. Adopt a patient. There are so many ways to get involved.

“The first wealth is health” - Ralph Waldo Emerson

David Staples, DDS
Board Chair
our mission

Goodwin Community Health is the only 501(c) (3) Community Health Center serving the Greater Strafford County area of New Hampshire and Maine. We make it affordable for local people to access the wellness services and quality primary care that lead to good Physical, Dental, and Behavioral Health. Goodwin Community Health operates on the same principles Mrs. Avis Goodwin started the organization with 43 years ago – everyone deserves access to quality health care, at an affordable price.
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<td>ONE Voice Substance Abuse Prevention</td>
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A total of 7,938 individuals served in 32,660 visits

112 employees

261 babies delivered

2,897 dental patients

527 prenatal patients

6,086 primary care patients

719 behavioral health patients

300 diabetic patients were seen by our Chronic Disease Educator

30,375 WIC food packages were issued from 8 sites

8,772 boxes of CSFP foods were distributed from 21 sites

$924,390 is the total value of prescription savings secured through the Medication Assistance Program

by the numbers

**Goodwin Community Health is...**

- adult health care
- geriatric services
- medication assistance
- chronic disease management
Goodwin Community Health and Subsidiary  
Consolidated Statements of Financial Position  
Period Ending: June 30, 2012

### ASSETS 2012

#### Current Assets
- Cash and cash equivalents ........................................ $299,585
- Accounts receivable, net ........................................ 343,099
- Grants receivable ................................................... 85,240
- Current portion of pledges receivable ......................... 13,999
- Cost settlement receivable ...................................... 38,930
- Prepaid expenses .................................................. 8,000

**Total Current Assets** ........................................... $788,853

#### Property and Equipment, Net ........................................... $6,785,398

Other Assets
- Goodwill ................................................................. $17,582
- Pledge receivable, net of current portion ................. 12,281
- Security deposits ......................................................... 0

**Total Current Assets** ........................................... $29,863

**Total Assets** .................................................................. $7,604,114

### LIABILITIES AND NET ASSETS

#### Current Liabilities
- Accounts payable ........................................................ $385,167
- Accrued expenses .................................................. 307,764
- Lines of credit .......................................................... 330,280
- Current portion of long-term debt ......................... 103,839

**Total Current Liabilities** ........................................ $1,127,050

#### Long-term Liabilities
- Long-term debt, net of current portion ................. $1,062,606

**Total Long-term Liabilities** ........................................... $1,062,606

**Total Liabilities** .......................................................... $2,189,656

#### Net Assets
- Unrestricted ............................................................... $(360,414)
- Temporarily restricted ........................................ 5,774,872

**Total Net Assets** ........................................................ $5,414,458

**TOTAL LIABILITIES AND NET ASSETS** ........................................... $7,604,114
FY2012 Sources of Revenue

- WIC Food Vouchers: $1,458,911
- Donations: $138,867
- Misc. Revenue: $88,233
- Grants: $1,990,685
- Earned Income (Net Patient Services): $3,090,923

Goodwin Community Health is...
- physical exams
- well-child check-ups
- immunizations
- dental services
- nutrition services
Our largest fundraiser of the year, The Banff Mountain Film Festival, comes to the Portsmouth Music Hall every February. The Festival is one of the most prestigious, mountain festivals in the world. Through these films, attendees travel to exotic landscapes and remote cultures and get up-close and personal with adrenaline-packed action sports. Each World Tour is a unique, exhilarating and provocative exploration of the mountain world. Tickets are on sale now at the Music Hall Box Office (603-436-2400) for our February 13, 2013 show!

Ross Furniture and Margaritas of Dover set the stage for fun at this dad themed, family-friendly, run/walk that takes place annually on Father’s Day. The course is USATF certified and kick-off is at 8:30 am. After the race, it’s a Margaritas style party of food, fun, and fiesta that you don’t want to miss! Proceeds help local families gain access to quality health care through Goodwin Community Health. Participants are encouraged to wear a necktie to honor the men that have touched their lives. Our next Father’s Day 5K is on Sunday, June 16, 2013. Visit GoodwinCH.org for details and registration.

Mark your Calendars for Friday, April 5th, 2013 and join us at River Mill at Dover Landing for a fun night of local rock featuring “Revolving Door.” Rock the night away for a great cause. All proceeds benefit Goodwin Community Health. Check our website for ticket details.
Board Members
David Staples, DDS, Board Chair
Michael O’Sullivan, Board Vice-Chair
Mark Boulanger, Board Treasurer
Jane Wright, Board Secretary
Robert Fullerton
Laurie Biracree
Hilton Kelly
Valerie Goodwin
Tim Beaupre, Esq.
Allison Neil
Kelley LaRue
Pamela Bertram, MD
Robert Kraunz, MD
Marissa Ruffini
Claudia Cunningham

Administrators
Janet Atkins, Executive Director
Sherry Trask, Director of HR & Admin.
Sharlene Poitras, Director of IT
Carol Garlough, Director of Operations
Erin Ross, Director of Finance
Lara Willard, Director of Marketing
Hugh MacDonald, MD, Medical Director
Sandra Rose, Ph.D, Behavioral Health Director
Whitney Goode, DMD, Dental Director

Goodwin Community Health is...
family planning
prenatal care
OB/GYN
pediatric care
reproductive care
Patient Online Access
Our new online, cost effective, customer service center is continually evolving with new features and increased patient utilization. Our Patient Online Access keeps customer service cost low by giving Goodwin patients instant, secure access to a growing array of the online health services they need, including medical record information, medication refills, and more.

Medical Home
In 2012, we have been working towards our goal of becoming recognized as a NCQA Patient Centered Medical Home. We pride ourselves on our team approach to caring for our patients. This allows us to fully coordinate care to meet all of our patients’ medical needs, and serve as their true Medical Home. The Patient Centered Medical Home certification would recognize Goodwin Community Health for the exceptional care we provide to our patients.

Goodwin Total Care for Business
Plans are underway to launch a new service that will bring access to preventative care to more local uninsured or underinsured. Employers will have the option of purchasing care at discounted rates for their workforce.

Walk-in Service
This year, we were able to expand our portfolio of services to include Walk-in Service. Five mornings a week patients can now be seen without an appointment for minor illness and injuries. Examples of walk-in appointments include: cough, ear-ache, conjunctivitis, urinary infection, sinus infection, and minor injuries. Walk-in hours are Mon—Fri 8:45am - 11:30am.

Emergency Room Diversion
We are taking steps to lead the region in preventing unnecessary healthcare spending from overuse of area emergency rooms. We have launched a new outreach position and marketing campaign to redirect people who routinely visit emergency rooms seeking non-emergency care that would be better provided in our walk-in or primary care setting.
Thank you to everyone who donated to Goodwin Community Health during 2012! Your support and generosity makes our work possible. You can view the complete list of fiscal year 2012 donors at:

www.goodwinch.org/donations/donors-list/

Please take a moment to show your support for Goodwin Community Health by connecting with us on Facebook.com/GoodwinCommunityHealth
Goodwin Community Health is your Community Health Care Provider. Pediatrics, Family Primary Care, Dental, Behavioral Health Care, Nutrition and Wellness Services and more—all under one roof. Accepting Medicaid, Medicare, most insurances, and offering a sliding scale payment option for the uninsured, making care affordable for everyone.

311 Route 108, Somersworth, NH 03878
- Appointments (603)749-2346
- WIC (603)332-4358  1-855-332-4358
- CSFP (603)994-6368  1-855-332-4358
www.GoodwinCH.org